

# KLS

PROFESSIONAL ADVISORS GROUP, LLC  
Complete Financial Management

## About KLS

KLS is fundamentally different from most financial advisors:

- We don't sell financial products and are paid solely by our clients. We have always worked under a fiduciary standard: the interests of our clients come first in all matters.
- We advise on all personal financial matters, integrating every aspect of our clients' financial affairs and managing execution on their behalf.
- We manage assets for individuals, not institutions and serve clients throughout the U.S. and overseas. Our clients include successful professionals, senior level executives, entrepreneurs and individuals with substantial and complex assets.
- We are retained on an annual basis and our annual client retention has consistently averaged over 90%.
- We are one of the largest fee-only financial advisors, managing over \$6.2 billion in investment assets as of December 31, 2017.

## The KLS Relationship

As a client, you will work directly with a senior level Advisor who has the technical expertise, professional experience and judgment to act as a single, expert resource on all personal financial decisions. Our advice and management includes the following areas of expertise:

### Investment Management

Portfolio Construction  
Asset Allocation  
Purchase/Sale Specific Securities  
Analysis and Advice on Private Investments  
College Education Funding  
Vehicles

### Financial Decision Making

Home Purchase Decisions & Mortgage Selection Assistance  
Change of Employment/ Contract Negotiation  
Advice on Corporate Benefits Programs  
Prenuptial Agreements/Marital Dissolution  
Business/Substantial Asset Acquisitions  
Negotiated Investments  
Charitable Giving Guidance

### Tax Planning

Estate Tax Strategies  
Transaction Analysis  
Tax Law Changes  
Review of Tax Returns

### Trust & Estate Planning

Wills  
Revocable Trusts  
Life Insurance Trusts  
Intervivos Trusts  
Gift Strategies

### Insurance Consultation

Life Insurance  
Disability Insurance  
Property & Casualty Insurance  
General Liability Insurance  
Long Term Care Insurance

### Retirement Planning

Develop & Achieve Savings Target  
Pension Elections  
401K/HR10 Asset Allocations  
IRA Withdrawal Strategies  
Cash Flow & Liability Management  
Debt Restructuring

